

Success Story

Enhancing employee experience with Sage

“Sage 300 People MCS has allowed me the flexibility to work anywhere, anytime, and not be confined to the office. Sage has halved the time that it usually takes to do payroll.”

Tertia Sykes

Head of Human Resources, Tecmed



Driving healthcare innovation

Established in 1992, Tecmed has carved out a niche as a premier importer of high-end medical equipment, servicing and maintaining these critical tools to ensure they meet the needs of healthcare providers across Africa. Their mission is to improve patient care through advanced medical technology.



Seamless integration and support

Recognising the need for operational efficiency, Tecmed partnered with WKT Business Solutions, a seasoned Sage partner, to implement Sage products. WKT Business Solutions was founded in 1996 and has built up a reputation as a Sage Consultancy that delivers top quality, professional services at cost-effective prices. Their goal is to grow their business by providing accounting systems that will help other businesses to grow theirs.



Streamlining Efficiency

Sage 300 People (MCS) has played a pivotal role in elevating Tecmed's operational efficiency, streamlining processes that are critical to their mission of delivering high-end medical equipment across Africa.

- Streamlined payroll and HR processes
- Enhanced reporting and customisation
- Cloud-based flexibility
- Automated compliance and security
- Employee self-service

Company
Tecmed (Pty) Ltd

Location
South Africa

Industry
Wholesale and Distribution

Sage Products
Sage 300 People (MCS)



About Company

Tecmed is dedicated to provide cutting edge technology by bringing state of the art medical equipment to Sub-Sahara Africa to improve patient care.



Wilna Blignaut meets Tertia Sykes at Tecmed HQ in Midrand, South Africa.

Tecmed's journey to innovation

One of Tecmed's primary challenges was transitioning employees to a digital environment, moving away from a fragmented approach having disparate platforms and challenging integrations. This disjointed system architecture complicated workflows but also prevented effective scaling to meet the expanding healthcare demands across Africa. The absence of a unified system that could seamlessly communicate with their existing software significantly drained resources, diverting focus from their primary goal of enhancing patient care with advanced technologies.

Real data, anytime, anywhere

The switch to Sage was smooth with easy-to-follow videos to help the team at Tecmed get up to speed. Managed Cloud Services (MCS) provided a robust, cloud-based platform that streamlines and provides global access for Tecmed. This technology has enabled both organisations to access critical HR and payroll systems securely and efficiently, from anywhere, at any time.

The impact of cloud accounting

For Tecmed, MCS means streamlined operations with less downtime and more reliability, ensuring that their focus remains on delivering high-quality medical equipment and services. WKT Business Solutions benefits from MCS by being able to offer more responsive, timely support and updates, ensuring that Tecmed's systems are always running smoothly and up-to-date.

Empowering Tecmed's employees

Sage aligns with Tecmed's mission by enhancing service quality for both customers and employees, living up to their slogan "delighting our customer," and treating employees as valued customers too. This comprehensive tool enables the team to manage employee records, benefits, and compliance with ease, ensuring that all HR processes are aligned with both local regulations and the company's internal policies. The software's robust reporting capabilities allow Tecmed to make informed decisions about workforce management, talent development, and resource allocation.

The power of automation

The introduction of the Employee Self-Service (ESS) feature and online performance management, has empowered Tecmed's staff with greater control over their HR functions and fostered continuous engagement between employees and managers, significantly boosting satisfaction and productivity. With many employees frequently off-site, the flexibility and accessibility of the Employee Self-Service feature have been pivotal.

Ensuring operational excellence

This streamlined approach has tailored performance reviews to their company needs. It has also simplified administrative processes, allowing for real-time data management and reporting, enhancing operational efficiency in the audit process. The automation led to a significant reduction in processing time, with the company reporting a large decrease in the time previously required to complete payroll tasks.



“I would gauge a 60% increase in efficiency and data accuracy for Tecmed after implementing Sage 300 People MCS.”

Wilna Blignaut

Director, WKT Business Solutions

Building trust with security

The robust security features of Sage 300 People (MCS) have instilled a deep sense of trust and confidence within Tecmed's workforce regarding the safety of their personal data. "I love the fact that I can have faith and trust in the knowledge that our employee data is all safe and secure with Sage," says Tertia Sykes.

This assurance stems from Sage's reputation as a large, reputable company equipped with advanced security measures, ensuring that employee information remains protected against any potential risks, thereby fostering a secure and happy workplace environment.

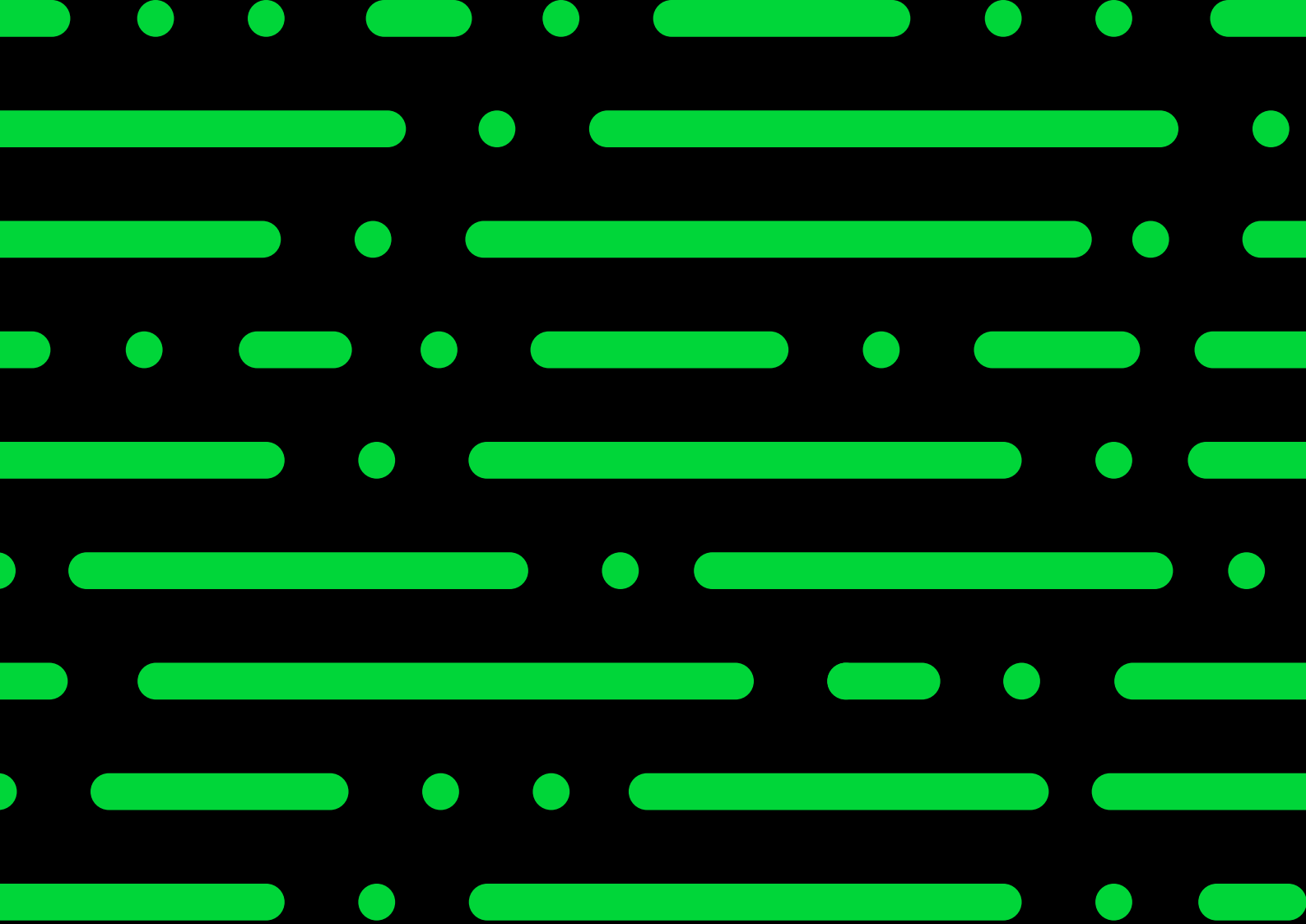
A unified solution

Sage has provided Tecmed with a comprehensive solution that touches every aspect of their operations, from HR to payroll management. They have been able to align their internal operations with their mission to innovate within the healthcare industry. This unified approach has simplified complex processes. By automating and integrating critical business functions, the holistic solution that Sage provides has streamlined Tecmed's internal workflows. Sage has helped Tecmed enhance their capacity to deliver high quality service and support to the healthcare industry.

Beneficial collaborations

Tecmed's journey with Sage 300 People (MCS), supported by WKT Business Solutions, demonstrates how choosing the right technology and partnership can significantly impact a business. This collaboration led to smarter workflows, greater efficiency, and improved employee satisfaction. Tecmed and WKT Business Solutions' successful use of Sage is an inspiring example for other companies, showing that the right technological support is crucial for growth and competitiveness in today's market. This partnership highlights the vital role of technology and expert guidance in helping businesses move forward and succeed. Tecmed is enthusiastic about its digital journey, focusing on efficiency to better serve its clients.





Sage



©2024 The Sage Group plc or its licensors. All rights reserved. Sage, Sage logos, and Sage product and service names mentioned herein are the trademarks of Sage Global Services Limited or its licensors. All other trademarks are the property of their respective owners.